



Exploring a career in...

## Commercial

Commercial & Contract managers are responsible for a wide variety of construction commercial processes encompassing the management of complex financial and legal arrangements, including measurement and valuation of work completed, changes in scope, administration of contract documents, and leading the settlement of disputes that may arise.



### Skills

Key skills for success in this position include:

- Numeracy
- Analysis
- Writing
- Communication
- Design
- Curiosity
- Accuracy
- Creativity
- Diligence



### Qualifications

A wide variety of degrees that affirm key required skills are relevant to this position, such as a university degree or college diploma in:

- Building and Construction Management
- Business Administration
- Engineering and Applied Technologies
- Design
- Quantity Surveying (MSc or BSc)

Professional associations include RICS, CInstCES, CIQS, AACEI, & ASPE



### Learn More

Want to learn more? The Canadian Job Bank offers information on wages, prospects, jobs, training requirements, and more:

[Canadian Job Bank - Professional Quantity Surveyor](#)

TI Corp Careers: [www.ticorp.ca/career/](http://www.ticorp.ca/career/)

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# BSP Career Profile Library

## Spotlight on...



### Paul Morcombe

LLM, MRICS, MCIInstCES, MCI Arb

Commercial & Contracts Director,  
Broadway Subway Project

Paul is a Chartered Quantity Surveyor, Chartered Civil Engineering Surveyor, and Chartered Arbitrator. He has over 30 years experience in commercial, contract, claims and disputes management on global construction projects, including transportation, clean power, and vertical infrastructure.



[www.linkedin.com/in/paul-morcombe-40b57612/](https://www.linkedin.com/in/paul-morcombe-40b57612/)



Paul has worked internationally in Director-level cost and commercial management positions across industry roles, including contractors, consultants and owner organizations in the UK, Australia, Iceland, Thailand, China, and Canada.



Paul has led commercial delivery of some of the world's largest renewable energy projects, including the Ertan Hydropower Project in Sichuan Province, China, and the Karahnjukar Hydroelectric Project in Iceland, featured on National Geographic's Megastructures programme.



The part of his job Paul values most is the transferability of skills across project sizes, industries, organizations and geographies. For example, Paul has worked on hospitals, schools, high-rise hotels, F1 racing driver's residences, hydropower dams, water treatment plants, semiconductor manufacturing factories, and wind farms.



Paul pursued an education pathway combining on-the-job training with a distance learning course in Quantity Surveying at the University of Reading, UK, which led to direct membership of the Royal Institution of Chartered Surveyors (RICS). Following a pivot from building to engineering construction, Paul attained membership of the Chartered Institution of Civil Engineering Surveyors (CIInstCES). Paul augmented his experience in claims and disputes management through a Masters qualification in Construction Law & Arbitration with the Robert Gordon University, UK (LLM), becoming a Chartered Arbitrator (CI Arb).



A Quantity Surveyor manages the space on construction projects where cost, contracts, design and schedule meet. This career offers technical delivery and management pathways, leading to diverse opportunities such as leadership, key account management, and specialist consulting. Professional development, training, mentoring individuals, and managing clients have been valuable in Paul's career path.



"The sheer range of opportunities on offer to a trained Quantity Surveyor in the global construction and engineering market is unparalleled. RICS accreditation is the gold standard of excellence valued by employers and clients alike."